



CHAMBER EVENTS

MAKE THE CONNECTION IN 2011 – OVER 80 CHAMBER EVENTS!

Networking is key to growing your business. Many sales professionals earn 80 to 90 percent of their business through networking. Last year, the Indy Chamber held a networking or educational event every three business days! Attend one of our many events to connect with peers and others in our community to grow your business.

OCT 13

CONEXIÓN

Riverwalk Banquet Center & Lodge
6729 Westfield Blvd.
5:30-8 p.m.
Member: \$20 | Non-member: \$25

NOV 15

PANCAKES & POLITICS TOPIC: POST ELECTION WRAP-UP

Baker & Daniels
300 N. Meridian St.
7:30-9 a.m.
Member: Free | Non-member: \$15

OCT 20

BREAKFAST WITH THE PRESIDENT

Second Helpings
1121 Southeastern Ave.
7:30-9:30 a.m.
Gold: \$25 | Standard: \$35 | Non-member: \$50

NOV 18

REFERRALS & REVENUE

In Partnership with Reachmore
Franklin University of Ohio
8415 Allison Pointe Blvd.
8:30-10:30 a.m.
Gold: \$25 | Standard: \$35 | Non-member: \$50

**OCT 23-
OCT 24**

LEADERSHIP EXCHANGE

**OCT 26-
NOV 16**

SALES SUCCESS INDICATOR SERIES

In Partnership with Caskey
Butler University
8:30-10:30 a.m.
Member: \$129.95 | Non-member: \$169.95

DEC 15

POWER AFTER HOURS

Radisson Indianapolis Airport
4:30-8 p.m.
Gold: \$25 | Standard: \$50 | Non-member: \$100

NOV 10

LEADING ACROSS GENERATIONS

In Partnership with Franklin Covey
Harrison College - Downtown Campus
8 a.m.-12 p.m.
Member: \$595 | Non-member: \$795

CHAMBER EVENTS

BREAKFAST WITH THE PRESIDENT

Serving up the latest in business and legislative news. Chamber President Roland Dorson informs attendees about Chamber initiatives, local business issues, and listens to concerns. Attendees also have the opportunity to introduce themselves to the group, distribute promotional materials and network with other attendees.

BUSINESS AFTER HOURS

Build relationships, not just a rolodex. Business After Hours continues to be the Chamber's premier networking event. It's characterized by a lively crowd set in a fun, casual environment. Even in our age of technology, interpersonal communication remains the most effective way to build rapport and do business.

BUSINESS AT THE BRICKYARD

Maximizing golf as a business tool. The Chamber and the Brickyard Crossing Golf Course team up to bring business professionals together at Business at the Brickyard. Attendees learn key business tips to enhance client relationships while on the course, network with other business professionals, and enjoy a memorable day of golf!

CONEXIÓN

Connect with the Hispanic business community at Conexión! Conexión is the signature networking event hosted by the Indianapolis Chamber's Hispanic Business Council. Hispanic business owners network with majority businesses to share ideas and discuss business and community issues. Attendees also learn about the Hispanic Business Council's resources, taste delicious Hispanic cuisine, and play a few games of dominos (a favorite pastime in the Hispanic culture)!

HOBNOB

Be informed. Be heard. Be there. The Greater Indianapolis Chamber of Commerce's HobNob is the premier political event in Central Indiana. During election years, the event allows the business community to network with political candidates running for office. In non-election years, the business community has the opportunity to engage with their elected officials. The event takes place in a non-partisan, fun and casual environment.

IPL POWER NETWORKING

Make one new business contact every two minutes at IPL Power Networking. This structured, bimonthly networking event allows Chamber members and non-members to meet 36 new business contacts in less than two hours. Think speed dating, but for the business professional.

REFERRALS & REVENUE: HOW TO LEVERAGE YOUR CHAMBER MEMBERSHIP

This program is a step-by-step workshop on how to generate referrals and revenue through Indy Chamber membership. During this interactive workshop, you will learn: how to "work a room" to find contacts, how to identify and create "win-win" partnerships, how to create a system that produces a consistent flow of new referrals, and how to track and monetize your networking activity.

SCHMOOZA PALOOZA

The Chamber's biggest party of the year! Schmoorza Palooza gives Chamber member companies the opportunity to promote their products and/or services to both Chamber and non Chamber member employees. Attendees should expect to find unique restaurants, technology companies, green-friendly businesses and more. The dynamic and social atmosphere of Schmoorza Palooza includes live music, wine/beer tastings and exclusive prize drawings.

PANCAKES & POLITICS

Make new friends, have breakfast and learn: what a combination! That's what is on the menu for Pancakes and Politics, a quarterly political breakfast series sponsored by Baker & Daniels LLC. Pancakes and Politics features policy analysts and political experts talking about local, state and federal issues that matter to business.

REGISTER AT INDYCHAMBER.COM or 317.464.2200

GROWING BUSINESS. GROWING COMMUNITY.

